

# FRENCH

# *Wine*

# Trade Show

8<sup>th</sup> edition

**TUESDAY JANUARY 20<sup>TH</sup> 2015**

**AVIVA STADIUM, HAVELOCK SUITE**





Dear Wine and Spirit Lovers,

UBIFRANCE, the Trade section of the French Embassy is delighted to welcome you to the 8<sup>th</sup> edition of its French Wine Trade Show. As the only French wine trade event in Ireland, this is an unmissable stop for importers who are looking for new lines for their portfolio.

You will have the opportunity to taste a full range of wines from 19 companies and producers, representing the most famous wine regions of France: Champagne, Bordeaux, Burgundy, Rhône, Alsace, Loire Valley, Provence, Beaujolais, South-West, etc.

You will also get the chance to discover five brands of Calvados and Armagnac!

We hope this « Tour de France » under one roof will help you to find your future partners!



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*« See any detour as an opportunity to experience new things. »*  
H. Jackson Brown, Jr.

# UBIFRANCE

The French Trade Commission — UBIFRANCE in Dublin is the commercial section of the French Embassy in Ireland. Its objective is to promote business between France and Ireland helping Irish trade to source products from France and French exporters to find Irish Partners. For upcoming UBIFRANCE events, please visit our website: [www.ubifrance.com/ie](http://www.ubifrance.com/ie).



Our Dublin office is organised in four business sectors: Agribusiness - Consumer Goods and Life sciences — Energy, Environment, Infrastructures and Industry - ICT innovations and services.

UBIFRANCE and INVEST IN FRANCE merged on January 1<sup>st</sup> 2015 and now trade as BUSINESS FRANCE.



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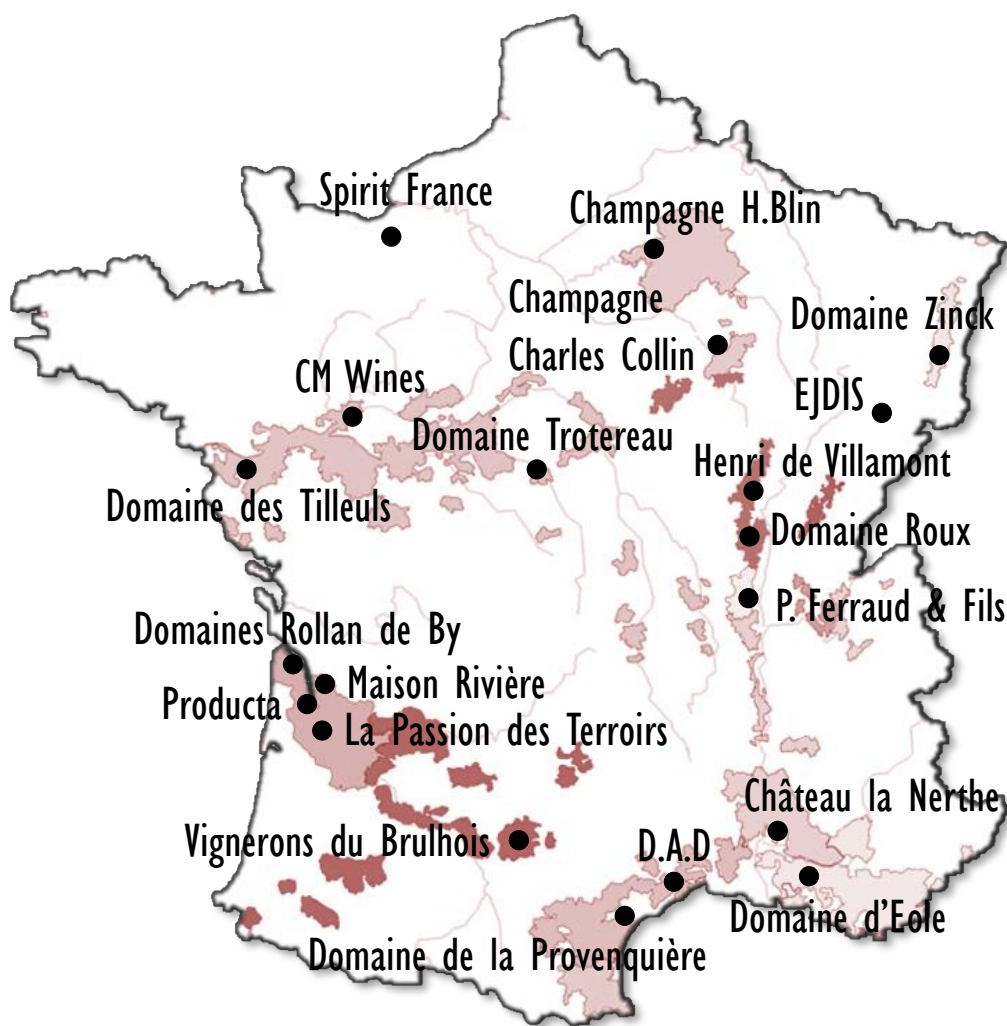
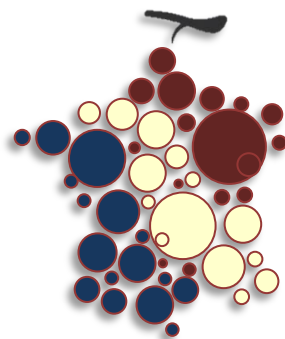
**Isabelle TOULOUZE — Trade Advisor**

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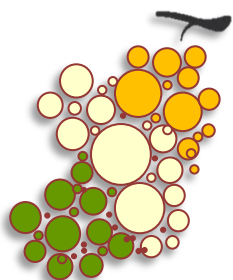
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# FRENCH VINEYARDS



FRENCH WINE TRADE SHOW 2015



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Spirit France is the umbrella name of a group of companies producing and selling Premium Spirits. The strategy of Spirit France is:

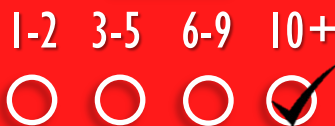
- To develop a portfolio of Premium Spirits,
- Made of Premium brands, leaders in their category,
- Supported by a professional and highly committed sales team, a state-of-the-art marketing-mix and tools and a world-wide distribution network, made of more than 200 distributors and agents throughout the world, bringing Spirit France's products to the consumers.

Spirit France is the world-leading producer of Calvados with the 3 leading brands of the category: Père Magloire, Boulard and Lecompte.

The company recently took over the leading brand of Armagnac, Armagnac Janneau, as well as owning and developing the famous Armagnac Le Marque, known for its superior quality and innovative marketing mix.



**Ex-cellar prices**



## **SPIRIT FRANCE**

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## Products



PÈRE MAGLOIRE CALVADOS: 35 Years old, Isadora, 20 Years old Pays d'Auge, 12 Years old, XO Pays d'Auge, V.S.O.P. Pays d'Auge, Fine, Pommeau Tradition



CALVADOS BOULARD: Extra, Auguste, X.O., V.S.O.P., Grand Solage, Cuvée Vincent Boulard



CALVADOS LECOMPTE: Secret, 1998 Vintage, Multi Vintage, 25 Years old, 18 Years old, 12 Years old, 5 Years old, Originel



JANNEAU GRAND ARMAGNAC: Janneau Despalet "VS", Janneau "VS", Janneau "VSOP", Janneau "Napoleon", Janneau "XO", Janneau "Extraordinaire XO 18 years old"



ARMAGNAC LEMARQUE: Extra, X.O., V.S.O.P.

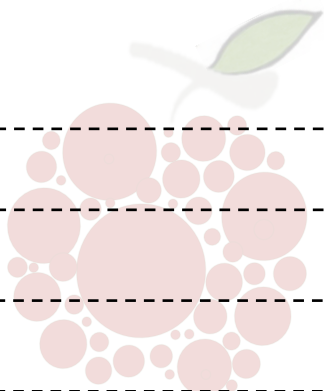
## Tasting notes

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# CHAMPAGNE CHARLES COLLIN

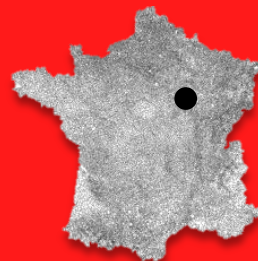


Created in 1952, Charles Collin is a cooperative gathering nearly 200 growers whose vineyards are spread over nearly 300 hectares in the Côte des Bars area. Two varieties are represented: 90% Pinot Noir and 10% Chardonnay.

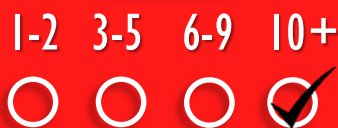
Charles Collin's goal, since its creation, has been to reach perfection, and therefore is highly demanding. Charles Collin's secret, to achieve this, is to give the best attention to the process, from the hand-picked grapes harvest all the way to the bottling and delivery to the consumers.

The traditional method and the state-of-the-art production facility enable Charles Collin's wine makers to fully express their know-how to ensure intense pleasure.

The traditional cuvées are aged in its cellars for 3 years, and 5 years for the Prestige and Vintages champagnes.



## Ex-cellar prices



## CHAMPAGNE CHARLES COLLIN

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## Products



CHARLES COLLIN Brut  
 CHARLES COLLIN Demi Sec  
 CHARLES COLLIN Blanc de Noirs  
 CHARLES COLLIN Extra Brut  
 CUVÉE CHARLES Brut  
 LA BELLE GABRIELLE Brut



CHARLES COLLIN Rosé  
 CUVÉE CHARLES Rosé

## Tasting notes

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# CHAMPAGNE H.BLIN

Located on the champagne route, the village of Vincelles dominates the Marne Valley and neighbouring villages. The land here belongs to Champagne H.BLIN and the soil produces young, round, mellow wines, full of fruity aromas. The brand has its origin in the inter-war period, when Henri Blin, a renowned Champagne producer from an ancient vine growing family, decided to join forces with 28 enterprising owner-growers, to apply his innovative ideas even further.

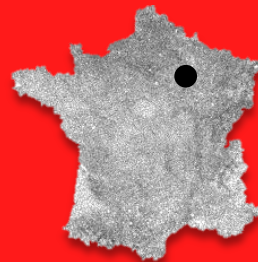
120 hectares of vineyards: 70% Pinot Meunier, 20% Chardonnay, 10% Pinot Noir.

Champagne H.BLIN is devoted to the Champagne tradition and thus takes particular care in its winemaking process. Its virtuosity lies in the predominant use of the Pinot Meunier, a grape variety that gives intense fruity and fresh aromas and the Chardonnay that provides citrus flavors and strong minerality to their champagnes.

Champagne H.BLIN strives to capture a sense of the terroir by focusing on the unique characteristics of the village of Vincelles where all its vineyards are located — Oceanic climate and sometimes continental with long cold winter and short hot summer, a siliceous clay limestone soil, a high level of humidity especially in winter with morning fog along the Marne river.

All H.BLIN's champagnes are produced with grapes grown from its own vineyards to control quality and consistency from the vine to the consumer.

— HB —  
**H.BLIN**  
CHAMPAGNE  
— MAISON FONDÉE EN 1947 —



**Ex-cellar prices**

1-2	3-5	6-9	10+
<input type="radio"/>	<input type="radio"/>	<input checked="" type="radio"/>	<input checked="" type="radio"/>



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## Products



**BRUT** — Pinot Meunier (80%), Chardonnay (20%)

**PREMIUM** — Blanc de Noirs 100% Pinot Meunier

**BRUT MILLÉSIMÉ** — Pinot Meunier (50%), Chardonnay (50%)

**BLANCS DE BLANCS** — 100% Chardonnay

**QUINTESSANCE MEUNIER** — Blanc de Noirs Extra Brut 2009  
100% Pinot Meunier



**ROSÉ** - Pinot Meunier (57%), Chardonnay (19%), Pinot Noir (4%),  
Red côteaux champenois (20%)

## Tasting notes

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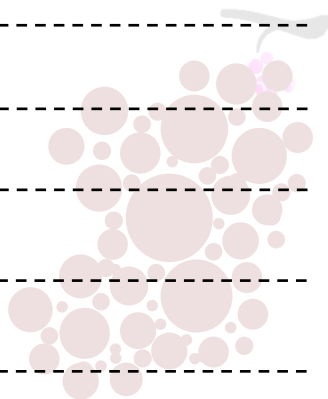
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# CHÂTEAU LA NERTHE

## An eloquent history

Few vineyards can boast such a long and well-documented history. Archives affirm Château La Nerthe existed as early as 1560, while suggesting an even more distant past, dating to the dawn of the region's wine culture in the 12th century. The region's moment of glory came with the arrival of the sovereign pontiffs in the 14th century, and indeed, it owes its name, Châteauneuf-du-Pape to them.

## Terroir

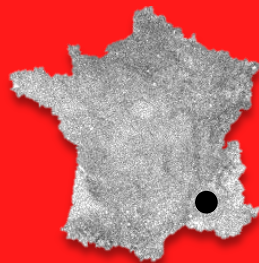
Very typical for the region: vineyards runs along a slope, at the top of which the vines dig their roots into soil of sandy-clay. On the surface, there is a layer of the famous 'galets', large, round, eroded stones which originated in the Alps, having been carried down to the Rhône by the glaciers of previous ice ages. The further down the slope of the vineyard you travel, the more the stones dominate. The Château La Nerthe's entire vineyard is an Ecocert-approved organic farming area and has been since 1998. (Wine made from organically grown grapes - FR-BIO-01)

## Average age of the vines: 40 years

All 13 authorized grape varieties are planted with the oldest vines still in production dating back to 1893 ! This combination remains the key to the complexity of aroma and favor and the strengths of Château La Nerthe's Wines.



CHÂTEAU LA NERTHE



## Ex-cellar prices

1-2	3-5	6-9	10+
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## CHÂTEAU LA NERTHE

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## Products



CHÂTEAU LA NERTHE  
AOC Chateauneuf-Du-Pape



DOMAINE DE LA RENJARDE  
AOC Côtes du Rhône Villages



PRIEURÉ DE MONTÉZARGUES  
AOP Tavel

## Tasting notes

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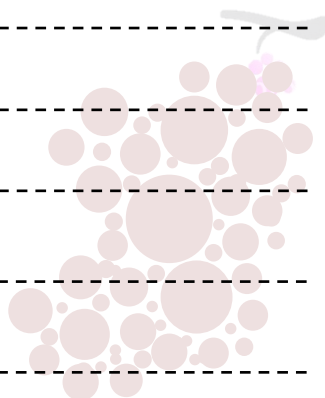
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CHÂTEAU LA NERTHE





It has always been Celine's destiny and vocation to be a wine expert. For more than twenty years, she has been able to enhance the gastronomic experience of patrons of some of the world's finest restaurants and since returning to her native region, she has been pleased to introduce wine lover to the delights of tasting wines from both the Val de Loire and other areas of France.

Her studies and professional background are typical ; three years spent in the excellent Tours' Hotel School, and then, with her diplomas and various stimulating and exciting training sessions under her belt (Le Fouquet's in Paris, Le Ciro's in Deauville), she was able to increase her knowledge through several very enriching experiences.

She began in France at the Hotel Martinez in Cannes, and then spent seven years in Switzerland in 5-star establishments such as the Intercontinental and the Noga Hilton in Geneva. This was followed by a year and a half spent in England; firstly at the Ashdown Park Hotel East Sussex, then the Richmond Hotel in Oxford. After England, she was given the opportunity to experience a year on the other side of the Atlantic in Houston, Texas before returning to France, where she worked in a 2-star Michelin restaurant in the ski resort of Val Thorens.

Now, with so many years spent practicing her art, enriching her knowledge and living her passion to the full, she has decided to change direction and begin exporting French wines.



### Ex-cellar prices

1-2	3-5	6-9	10+
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## Products



DOMAINE DU LORIOT  
Menetou Salon 2013



DOMAINE DE L'OUBLIÉE  
Bourgueil «Notre Histoire» 2013  
Bourgueil «Merci la Vie» 2014



DOMAINE DU VIKING  
Vouvray «sec» 2012  
Vouvray «Brut» NV



DOMAINE DE CHASSEIGNES  
Sancerre blanc 2013



DOMAINE MARIONNET  
Viniféra Sauvignon 2013  
Viniféra Gamay 2013



DOMAINE DE MONTCY  
Cheverny blanc 2014  
Cour Cheverny blanc 2013



DOMAINE RUET  
Chiroubles 2012  
Brouilly 2013



CHÂTEAU DE FONTBAUDE  
Castillon Côtes de Bordeaux  
«Tradition» 2010  
Côtes de Bordeaux «le Pèlerin» 2012



DOMAINE DES PIERRES SÈCHES  
Saint Joseph 2013



DOMAINE JACKY ET PASCAL PREYS  
Touraine blanc «Silex» 2013  
Touraine rouge «Le Piloris» 2013

## Tasting notes

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# D.A.D - SOUTH OF FRANCE WINES



D.A.D which was founded in 1991 is the exclusive export sales office for a limited number of medium and large sized growers: Châteaux, Domaines and some of the best Caves Cooperatives from Languedoc/Roussillon and more recently Rhône Valley and Provence. D.A.D works hand in hand with its producers in order to offer its customers well packaged wines of excellent quality and value.

D.A.D's main tasks are:

- Selection of the best cuvées worthy of being bottled and blending operations, through regular tastings with each producer and wine maker.
- Creation of labels and brand names in close collaboration with studio designers.
- Definition and implementation of a consistent and long term export policy.
- Selection of importers according to each producer's needs and size.
- Coordination with transporters, all delivery aspects, possible consolidation arrangements at one specific location.
- Work the market place in various countries with each importers' sales force whenever needed at their request (open door tastings as well).

Some of D.A.D's own brand names: Jolie France, Chic France, La Petite Frog, Fleur Bleue, etc.

D.A.D deals with over 370 different customers (importers) throughout the world and export approximately 4 000 000 bottles per annum.



**Ex-cellar prices**

1-2	3-5	6-9	10+
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## Products



### SENSIBLE

Le Petit Sensible red 2014 IGP Gard



### DOMAINE LA BASTIDE

Syrah Vieilles Vignes 2013 IGP Hauterive

### DOMAINE DU VIEUX PARC

Les Amandiers red 2013 IGP Oc

### DONJON

La Galinière red 2013 IGP Peyriac

### DOMAINE DE FLAUGERGUES

Syrah/Marselan red 2014 IGP Oc

### CHATEAU AERIEN

Les Secrets d'Eole red 2013 AOP Pic St Loup

### CHATEAU SAINT MAURICE

Les Parcellaires red 2012 AOP Côtes du Rhône

### LA FONTESOLE

Le Cazalou red 2013



### DOMAINE DE MONTAUBERON

Sauvignon Blanc 2014 IGP Côtes de Thongue

Chardonnay 2014 IGP Côtes de Thongue



### CAVE DE POMEROLS

Farnel white 2014 IGP Oc

Farnel red 2013 IGP Oc

Chardonnay Jade 2014 IGP Oc

Béranger 2014 AOP Picpoul De Pinet

### VIGNERONS DU SOMMIEROIS

Sauvignon Blanc Esprit Bio 2014 IGP Oc



Comte de Roche Noble Tradition red 2013,  
AOP Languedoc

### RAISSAC

Sauvignon Blanc Ostrea 2014 IGP Oc

Belmont red 2013 AOP Languedoc

### DOMAINE REINE JULIETTE

Sauvignon Blanc 2014 IGP Oc

Cabernet/Merlot red 2014 IGP Oc

## Tasting notes

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# DOMAINE DE LA PROVENQUIÈRE

Domaine de la Provenquière is located in the heart of the family estate, in Capestang, near Béziers. It overlooks the region from its tower covered in green roof tiles. Dating back to the 15th century, some information has been found in the past... This ancient summer house has been transformed in a significant way during the 19th century by Napoléon III's councillor, Paul Tessonnière. In 1954, Achille Robert bought the estate. Since then, the Domaine de la Provenquière belongs to the same family ; Achille passed it on to his son Max and his wife Anny. In 1994, their 2 children, Brigitte and Claude took over the business.

A fully skilled and dedicated team thrives with Brigitte and Claude Robert. A considerable implementation is brought forward in order to satisfy the market's demand and expectation. At the leading edge of progress this modern enterprise is permanently committed to future schemes. The vineyards are spread over the 155 hectares of the estate. The high technology, the quality of the procedures and the constant care brought to the vineyard enables the production of healthy grapes of superior gustatory quality. Each grape variety is implanted on plots, best adapted to its foremost expression. A well-proportioned and modern cellar allows all vinification, from the most traditional one to the most technological.

The large range of grapes is a fantastic base for its products, whites, rosés, reds, sweet and sparkling wines. Taking into account the location of the different vineyards, Domaine de la Provenquière is able to propose its wines under the denomination of "Vin de Pays d'Oc" or "Vin de Pays des Côtes d'Enserune".



**Ex-cellar prices**

1-2	3-5	6-9	10+
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## Products



CHARDONNAY 2013

VERMENTINO 2013

VIOGNIER 2013

CUVÉE P 2013 — Sémillon, Vermentino

CHARDONNAY-VIOGNIER 2013

CUVÉE LE CONQUERANT 2012

Chardonnay — Fût de chêne

CUVÉE ACHILLEUS 2011

Marsanne — Fût de chêne

CUVÉE PATIENCE 2011 — Sweet

Sémillon & Viognier



SYRAH 2013

CABERNET SAUVIGNON 2013

MERLOT 2013

CUVÉE P 2013 - Cabernet franc, Merlot

CUVÉE LE GENEUX 2012

Merlot, Cabernet Sauvignon — Fût de chêne

CUVÉE LE CAPITEUX 2012

Syrah, Petit Verdot — Fût de Chêne

CUVÉE ACHILLEUS 2010 - Cabernet Franc,  
Cabernet Sauvignon, Petit Verdot, Syrah, Merlot



PECHE COQUIN 2014

Cinsault, Syrah, Grenache gris



BAG IN BOX — Red 2013, White 2014, Rosé  
2014

## Tasting notes

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# DOMAINE D'EOLE

In the heart of the South, where earth, wind and sunshine come together, lies the Domaine d'Eole. Since 1993 Matthias Wimmer, a skilled German oenologist, specialises in the vine growing and wine making, always aiming to improve quality, whilst respecting this "terroir" blessed by the Gods.

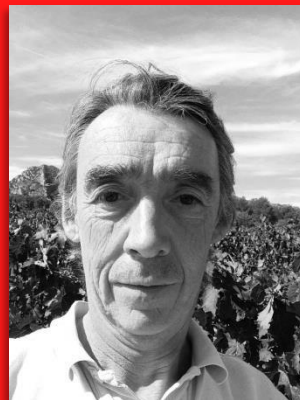
Located in the beautiful hills of the Alpilles, the soil is a very stony mixture of sand and limestone. The subsoil is very deep and well drained and allows the soil to warm up very quickly. The climate is characterised by hot and dry summers, an abundance of sunshine and the prevailing northerly wind known as the Mistral, all of which contribute to the healthy state of the vineyard. Every care is taken to produce typical wines of the South, rich in colour, flavour and character:

- Organic farming, controlled by Ecocert since 1996, no treating with pesticides, no chemical fertilizers.
- Typical provencal varieties: Grenache, Syrah, Cinsault, Carignan, Mourvèdre.
- Extremely low production (10-18 hl/acre) by severe pruning and "vendanges vertes" in summer.
- Manual harvesting at ideal maturity followed by a rigorous selection.
- A modern well-organised cellar allows the combination of modern and traditional winemaking methods: steeping as long as possible for well-structured wines and strict control of temperatures.



## Ex-cellar prices

1-2	3-5	6-9	10+
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## DOMAINE D'EOLE

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## Products



Eole white 2013/2014  
Rolle 60 % Grenache blanc 40 %



Eole rouge 2012  
Syrah 50% Grenache 40% Carignan 10%



Eole rosé 2013/2014  
Grenache 50 % Syrah 30% Cinsault  
10 % Mourvèdre 5% Carignan 5%



Confidence white 2013  
Roussanne 100%



Brut Nature Rosé : méthode  
traditionnelle, zéro dosage  
Rolle 40% Grenache blanc 40 %  
Syrah 20 %



Réserve des Gardians rouge 2012  
Grenache 30% Syrah 30 % Cinsault  
20% Carignan 20%



Cuvée Léa 2010  
Grenache 50% Syrah 50%

## Tasting notes

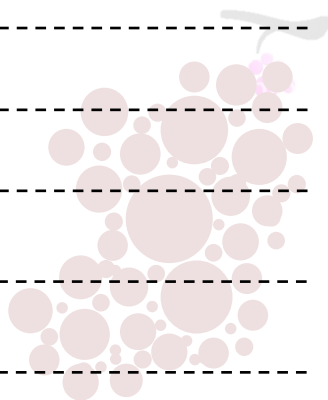
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# DOMAINE DES TILLEULS



Established in 1905, the family-run wine estate Domaine des Tilleuls is constantly seeking the highest quality for its wines through modern vinification and ageing techniques.

Brother and sister Jerome and Noemie, both wine enthusiasts are following in their parents' footsteps and they actively take part in developing the production and creation of new cuvées. Their aim is to give Domaine des Tilleuls international reputation and also, to maintain and further the estate's family history.

Throughout years and generations, passion for the wine trade has greatly contributed in preserving the know-how surrounding the production and the creation of great wines. Furthermore, Domaine des Tilleuls relies on sustainable farming to preserve the environmental heritage.

While all wines benefit from the minerality stemming from the gentle rolling hills of schist and the clay and silt soils of the 30-hectare vineyard, they each have their uniqueness and own character. Besides they are aged on lees which gives them vivacity and freshness.



## Ex-cellar prices



## DOMAINE DES TILLEULS

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**Mr Jérôme HOUSSIN**

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## Products



### AOP MUSCADET

Essentielle 2013, Sèvre et Maine sur lie

Tendresse 2012, Sèvre et Maine

Les Quatre Châteaux 2012, Sèvre et Maine Vieilles Vignes

### IGP VAL DE LOIRE

Chardonnay 2013



### VIN MOUSSEUX DE QUALITE — Méthode traditionnelle

Fines Perles des Tilleuls

## Tasting notes

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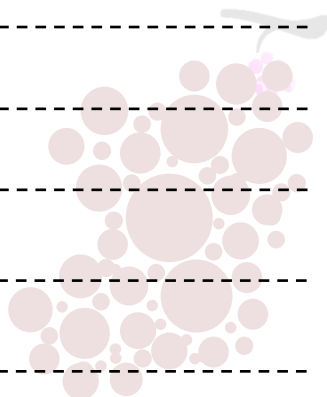
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# DOMAINE ROUX PÈRE & FILS



ROUX PÈRE & FILS  
GRANDS VINS DE BOURGOGNE

The Roux family has been making fine Burgundy wines since 1885. Located in the village of Saint-Aubin, the domaine covers 70 hectares through 13 villages, in Côte de Beaune, Côte de Nuits and Côte Chalonnaise.

Domaine Roux Père & Fils wines are served in fine restaurants and available from premium retailers in more than 50 countries.

Discover its beautiful range from the villages of Saint-Aubin, Santenay, Chassagne-Montrachet, Puligny-Montrachet, Meursault, Beaune, Aloxe-Corton, Ladoix, Chambolle-Musigny, Vougeot, Gevrey-Chambertin, Rully and Mercurey.



Ex-cellar prices

1-2	3-5	6-9	10+
<input type="radio"/>	<input type="radio"/>	<input checked="" type="radio"/>	<input checked="" type="radio"/>



**DOMAINE ROUX PÈRE & FILS**

42 rue des Lavières

21190 SAINT-AUBIN

Tel : +33 (0)3 80 21 32 92

[www.domaines-roux.com](http://www.domaines-roux.com)

**Mr Sébastien ROUX**

[export@domaines-roux.com](mailto:export@domaines-roux.com)





## Products



Rully "Clos des Mollepierres" 2013  
 Saint-Aubin 1<sup>er</sup> Cru "Les Cortons" 2013  
 Chassagne-Montrachet "Les Chaumes" 2013  
 Puligny-Montrachet "Les Enseignères" 2013  
 Meursault 1<sup>er</sup> Cru "Clos des Poruzots" 2012



Aloxe-Corton "Les Boutières" 2012  
 Santenay 1<sup>er</sup> Cru "Grand Clos Rousseau" 2012  
 Gevrey-Chambertin "Vieilles Vignes" 2012  
 Chambolle-Musigny 1<sup>er</sup> Cru "Les Borniques" 2012

## Tasting notes

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# DOMAINE TROTREAU

## The Domaine

In 1973 Pierre RAGON succeeded his uncle Marcel TROTREAU and took over the family owned vineyard, exploited in Quincy since the 19th century.

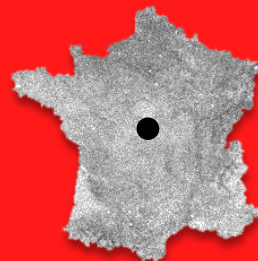
The Domaine TROTREAU, whose name is directly linked to the vines and the wine, is currently made of 14 hectares. 3 hectares are 100 years old, and produce the "Vieilles Vignes" vintage.

The exploitation is run with upmost care for the soil and the wine, and a particular focus on the wine-making, in order to satisfy the high expectations and requirements of the Domaine's customers and tasters.

## The wines

**QUINCY Tradition:** A lovely nose marked with exotic notes. Lively and mineral, it develops expressive and delicate notes with time.

**QUINCY Vieilles Vignes:** An exotic touch for a beautifully well rounded wine. With a fresh and explicit nose, this wine is particularly fine and well balanced. Supple and fat in the mouth, it gives exotic aromas, full of freshness.



## Ex-cellar prices

1-2	3-5	6-9	10+
<input type="radio"/>	<input checked="" type="radio"/>	<input checked="" type="radio"/>	<input type="radio"/>



## DOMAINE TROTREAU

Pierre Ragon — Route de Lury  
18 120 QUINCY

Tél : +33 (0)2 48 51 32 23

**Ms Béatrice TROTREAU**

p-ragon@hotmail.fr







## Products



QUINCY Tradition



QUINCY Vieilles Vignes

## Tasting notes

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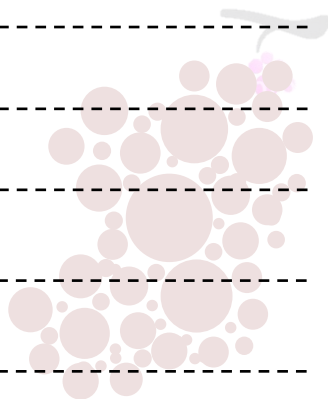
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From a family which has worked the soil and the vines at Eguisheim for several generations, Paul Zinck created the Zinck Winery in 1964 with 2,5 hectares of vines. Driven by the same passion as his father, Philippe joined the winery in 1997 and took over the working of 8 hectares.

Just a few kilometers southwest of Colmar, the Zinck winery is located in Eguisheim, one of the loveliest villages in Alsace. Sheltered by the Vosges mountains, the climate is semi-continental, quite sunny, temperate and dry.

The vineyards cover over 20 hectares and produce wines with labels guaranteeing the origin of the wine, AOC. These include AOC Alsace, AOC Grand Cru, AOC Crémant of Alsace, and special mentions for the “vendanges tardives” and “grains nobles”.

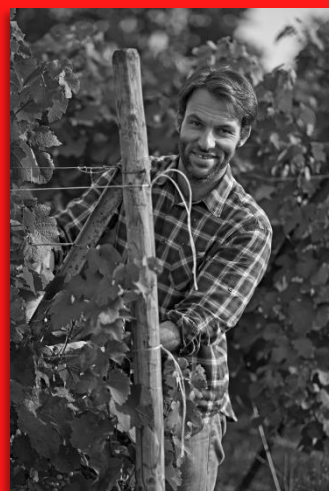
The rich soil — silt, chalky with clay-silt and volcanic ash — allows cultivation of all the Alsatian varietals, including Pinot Blanc, Pinot Gris, Riesling and Gewurztraminer, on 60% of the winery's growing; the Alsatian Crémant and the Grands Crus represent respectively 10% and 20% of the total surface area.

Above all else, Philippe wants to produce authentic wines that fully express the terroir that nourishes them. The growing method he has chosen, one that respects the earth and nature, along with the attention he gives to the fruit by harvesting by hand, contribute to his goals.



### Ex-cellar prices

1-2	3-5	6-9	10+
<input type="radio"/>	<input checked="" type="radio"/>	<input type="radio"/>	<input checked="" type="radio"/>



### DOMAINE ZINCK

18 rue des trois Châteaux  
62420 EGUISHEIM

Tel: +33 (0)3 89 41 19 11  
[www.zinck.fr](http://www.zinck.fr)

**Mr Philippe ZINCK**

[philippe@zinck.fr](mailto:philippe@zinck.fr)





## Products



Gewurztraminer Grand Cru Goldert 2011

Riesling Grand Cru Eichberg 2012

Gewurztraminer Portrait 2012 (Screwcap)

Pinot Blanc Portrait 2013 (Screwcap)

Pinot Gris Portrait 2013 (Screwcap)

Riesling Portrait 2013 (Screwcap)



Crémant Brut — Pinot Noir, Chardonnay, Pinot Blanc,  
Blend of 2011, 2010 & 2009

## Tasting notes

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DOMAINE ZINCK

# DOMAINES ROLLAN DE BY



DOMAINES ROLLAN DE BY

Born in 1949, one of the best vintages of the last century, Jean Guyon has always focused on the search for excellence. In 1989, he had the opportunity to acquire two acres of beautiful clay and limestone, an absolutely remarkable terroir. From the very beginning, his ambition was to make "a good wine for his friends." Years after years, the small vineyard of 2 hectares grew to form a set of 90 hectares; Château Rollan de By, Château Haut Condissas, Château Tour Seran, and Château La Clare. And since the end of 2012, after buying Château Greysac, Château de By and Château du Monthil, the Domaine Rollan de By is now one of most important Medoc estates.

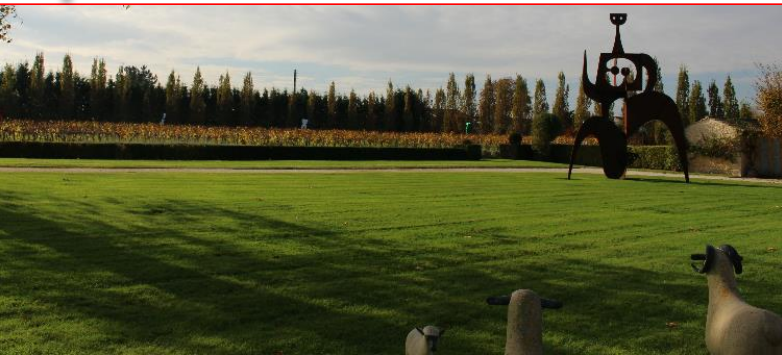
When Domaines Rollan de By design each of their wines, they want to give the best interpretation of the essence of Medoc, obtaining the perfect combination of 4 components : their soils, the grape varieties, the environment and the expertise of their teams. On a daily basis, the passion and dedication of their teams are the bases of the achievement of their goals: the pursuit of excellence, innovation and environmental protection.

In 2009, the renovation of the winery was the opportunity to install 5,670 solar panels on the roofs of warehouses and agricultural buildings, and become forerunner of a new generation of eco-friendly vineyards.



## Ex-cellar prices

1-2	3-5	6-9	10+
<input type="radio"/>	<input checked="" type="radio"/>	<input checked="" type="radio"/>	<input checked="" type="radio"/>



## DOMAINES ROLLAN DE BY

18 route de by

33340 BEGADAN

Tel: +33 (0)5 56 41 58 59

[www.rollandeby.com](http://www.rollandeby.com)

**Mr Lionel TONNERIEUX**

[export@rollandeby.com](mailto:export@rollandeby.com)



## Products



Château Rollan de By 2011

Château Greysac 2011

Château de By 2010

Château Tour Seran 2009

Château Haut Condissas 2009

## Tasting notes

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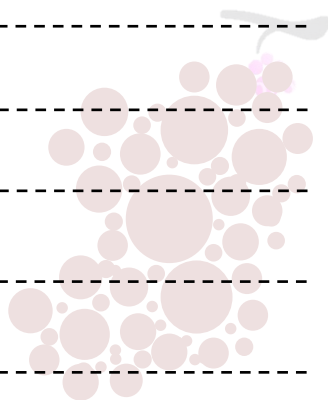
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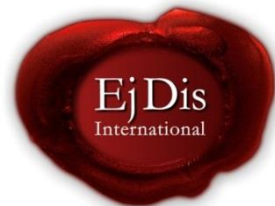
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## History

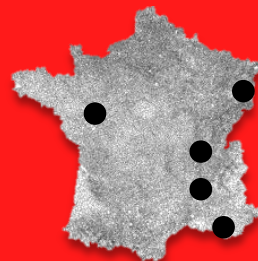
EJDIS International is specialised in good quality wine exports of small and traditional familiar domains that have been rewarded for their excellence. EJDIS International disposes today of a large network of French producers that will meet consumers' expectations.

Thus, EJDIS International ensures a large choice of good quality French wine at special rates.

## Philosophy

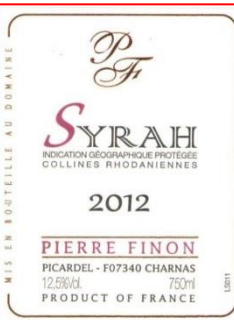
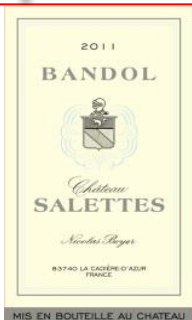
The growers and Elisabeth work together to offer the best quality/price ratio and no minimum order is required. Moreover, in its French warehouses, EJDIS can arrange the groupage of different wines in one collection point. You can choose the most convenient place for you.

The French wine trade show 2015 is a great opportunity for EJDIS to present you with a very representative range of its Loire Valley, Rhône, Beaujolais, Provence and Alsace wines, some of which have won awards. Elisabeth would be pleased to welcome you for this wine tasting, a chance to share with you a special moment and to experience EJDIS' wines together.



## Ex-cellar prices

1-2	3-5	6-9	10+
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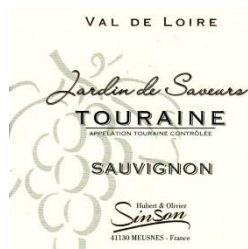


## EJDIS INTERNATIONAL

18 rue Platine  
25480 ECOLE VALENTIN  
Tel: +33 (0)3 81 40 39 03  
[www.best-french-wine.com](http://www.best-french-wine.com)

**Ms Elisabeth JOUANNET**  
contact@best-french-wine.com





## Products



**CHÂTEAU SALETTE, AOC BANDOL**  
Bandol White and Rosé 2014  
Bandol Red 2013



**DOMAINE DE L'ABBAYE, AOC CHINON**  
Chinon White and Rosé 2014  
Chinon Red Vieilles Vignes 2009, 2013  
New Chinon Red 2014



**DOMAINE DE LEYRE-LOUP, AOC BEAUJOLAIS FLEURIE & MORGON**  
Domaine de Leyre-Loup  
Morgon 2013, Fleurie 2010, 2012  
Réserve de Leyre-Loup  
Morgon 2011, Fleurie 2011



**DOMAINE PIERRE FINON**  
IGP Métisse 2013  
IGP Syrah 2013  
AOC Saint-Joseph « Les Jouvencelles » 2013  
AOC Saint-Joseph Vieilles Vignes « Les Rocailles » 2013



**DOMAINE OLIVIER SINSON, AOC VALENÇAY**  
AOC TOURAINES SAUVIGNON  
Touraine Sauvignon Blanc 2013  
Valençay White and Red 2013  
Méthode traditionnelle Blanc Brut



**DOMAINE FRANÇOIS SCHWACH**  
Crémant d'Alsace Blanc de Blancs 2010  
Pinot Blanc 2013 Vieilles Vignes  
Riesling 2011  
Pinot Gris 2010  
Gewurztraminer 2011

## Tasting notes

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# HENRI DE VILLAMONT



## The Domaine

Henri de Villamont is a unique estate based in Savigny les Beaune, in the heart of Burgundy's best terroirs. The domaine is a 10 ha vineyard in Savigny les Beaune "Le Village", Savigny 1<sup>er</sup> cru "Clos des Guettes", Chambolle Musigny 1<sup>er</sup> Cru and Grands Echezeaux Grand Cru. Its historical cellar was built in 1880 (2500 Sq meter of cellar), and a new technical winery was created in 2006.

## Production

Henri de Villamont produces a whole range of 45 different appellations, in white & red Burgundy wines, from Chablis to Côte de Nuits, Côte de Beaune to Beaujolais, and from entry level to Grand cru level.

## Philosophy and Work

To express the typicity of each appellation : Henri de Villamont respects the terroir, carefully cultivates its vines, hand-picks its grapes at perfect maturity, and controls the vinification and maturing of its wines.

Its work is to produce great wines, with depth, body and elegance, for your enjoyment.



## Ex-cellar prices

1-2	3-5	6-9	10+
<input type="radio"/>	<input type="radio"/>	<input checked="" type="radio"/>	<input checked="" type="radio"/>



## HENRI DE VILLAMONT

Rue du Docteur Guyot  
21420 SAVIGNY-LÈS-BEAUNE  
Tel: +33 (0)3 80 21 50 59  
[www.hdv.fr](http://www.hdv.fr)

**Ms Julie SIMARD**

[julie.simard@hdv.fr](mailto:julie.simard@hdv.fr)





## Products



Bourgogne Pinot Noir Cuvée Prestige 2013  
Santenay Les Champs Claude 2011  
Savigny Les Beaune Le Village 2011  
Chambolle Musigny 1<sup>er</sup> cru Les Baudes 2010



Bourgogne Chardonnay Cuvée Prestige 2012  
Auxey Duresses La Canée 2011  
Meursault 2012  
Chassagne Montrachet 1<sup>er</sup> cru Clos St Jean 2011

## Tasting notes

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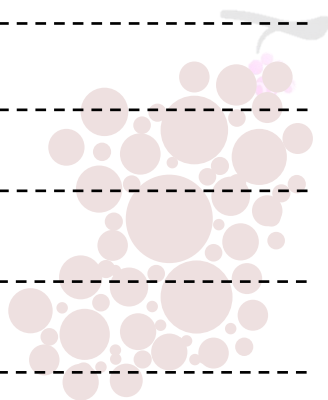
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# LA PASSION DES TERROIRS

LA PASSION  
& DES TERROIRS

One of today's leading companies in the Bordeaux wine sector, Lucien Lurton & Fils was set up by Lucien Lurton and his children in 1993. The business took the name La Passion des Terroirs in 1999 to mirror its strong attachment to the terroir and the passion of a whole family for vines and wine throughout its history, and to become a fully-fledged Bordeaux wine merchant. The company is now among the top 10 negociant houses in the Bordeaux market, distributing wines from all the appellations of the Bordeaux region.

**Family Estates** - The Lucien Lurton family, one of the main Châteaux owners of the region, has been a leading actor of the Bordeaux wine world for 3 generations. In addition to 9 owned estates, La Passion des Terroirs distributes those of special "partner estates" linked to the family including Château Ferrière, Château Haut-Bages Libéral, Château Chasse Spleen, Château Camensac, Château Gruaud Larose to name but a few.

**Classified Growths** - All the famous labels are available from La Passion des Terroirs! With substantial allocations of Classified Growth wines purchased during each Bordeaux future campaigns, the company has made the distribution of these great wines a central part of its business.

**Award-winning Château and Bourgeois growths** - By setting up strong long-term partnerships with committed and enthusiastic estate owners, the company has been able to offer a very complete and extremely varied range of wines. This range enables them to meet the market demand for accessible prices, while maintaining high standards of quality that are backed up by medal awards or the "Cru Bourgeois" label.



**Ex-cellar prices**

1-2	3-5	6-9	10+
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>



**LA PASSION DES TERROIRS**

88 route de Cadaujac

33650 MARTILLAC

Tel : +33(0)5 57 83 10 10

[www.lapassiondesterroirs.com](http://www.lapassiondesterroirs.com)

**Ms Camille ALBY**

[camille@lucienlurton.com](mailto:camille@lucienlurton.com)



## Products



CHÂTEAU DUBOIS GRAMOT  
Bordeaux red 2012, white  
2013



CHÂTEAU CABANNIEUX  
Graves red 2012, white 2012



ARPÈGE DE HAUT-NOUCHET  
Pessac-Léognan 2009



CHÂTEAU LA DILIGENTE  
Puisseguin Saint-Emilion 2011



CHÂTEAU BELLEVUE FIGEAC  
Saint-Emilion Grand Cru 2012



CHÂTEAU SEGUE LONGUE MONNIER  
Médoc, Cru Bourgeois 2009



CHÂTEAU MOULIN DE BEL AIR  
Médoc, Cru Bourgeois 2012



CHÂTEAU DOYAC  
Haut-Médoc, Cru Bourgeois 2009



CHÂTEAU COUSTEAU  
Cadillac 2011

## Tasting notes

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# MAISON RIVIÈRE

## A Family, a tradition and a know-how

The RIVIERE family story started in Saint-Emilion in 1875.

Today the third generation, represented by Jean-Pierre & Philippe RIVIERE, carries on the family values inherent to the property since the initial purchase.

The company has grown to cover several Chateaux from Saint-Emilion Grand Cru to Pomerol, Graves, Sauternes in addition to Bordeaux and Bordeaux Superior appellations.

## Its products

In addition to its set of properties spread over several appellations, Maison Riviere offers a full range of the best wines from the most prestigious appellations of Bordeaux. These wines vary from Entry level to Grand crus classés, Crus bourgeois, Old vintages and En Primeurs (Futures).

Maison Riviere's success is based on 5 guiding principles:

- Control each stage of the wine-growing and wine-making process to guarantee the origin, the typicity and quality of its wines.
- Have in-depth knowledge of markets to enable the company to adapt its offer to consumer demand.
- Provide seamless logistics and customer service.
- Defend the principles of sustainable development.
- Visionary brands and renown Estates provider.

It is through the grapes and the vines that its know-how is expressed. Constantly in search for quality, its greatest award is above all its client's satisfaction and their enjoyment.



## Ex-cellar prices



## MAISON RIVIÈRE

Gontey — Rd 670

33330 SAINT-EMILION

Tel: +33 (0)5 57 55 59 58

[www.maisonriviere.fr](http://www.maisonriviere.fr)

**Mr Tunde THOMPSON**

[tthompson@riviere-stemilion.com](mailto:tthompson@riviere-stemilion.com)





## Products



### MENUTS

Bordeaux Red 2011, White 2013,  
Sweet 2012

### CHÂTEAU DE CALLAC

Graves Red 2009

Grave White 2013

Graves Prestige Red 2010

Grave Prestige White 2012



### CHÂTEAU DE LAVAGNAC

Bordeaux Red 2011

Bordeaux Superieur Red 2010

CHÂTEAU SAINT CHEL

Bordeaux Superieur Red 2010

CHÂTEAU LE MANOIR

Lalande de Pomerol 2010

CHÂTEAU HAUT PIQUAT

Lussac Saint Emilion 2009



### LA FLEUR DE CHÂTEAU HAUT PIQUAT

Lussac Saint Emilion 2009

### CLOS DES MENUTS

Saint Emilion Grand Cru 2010

EXCELLENCE CLOS DES MENUTS

Saint Emilion Grand Cru 2010

CHÂTEAU FORT LIGNAC

Haut Medoc 2011

### ALIENOR

Bordeaux Rouge 2012

CHÂTEAU MONGRAVEY

Margaux 2012

CHÂTEAU GAUDIN

Pauillac 2010

CHÂTEAU CLOS DU MOULIN

Saint Estephe 2011



### CHÂTEAU SAINT MICHEL

Sauternes 2011

## Tasting notes

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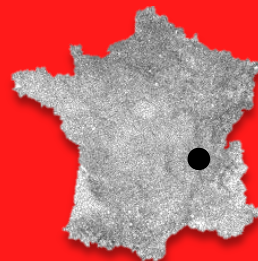
# P. FERRAUD & FILS

Since 1882, Maison Ferraud's people's only desire is that their passion and pleasure be recognised by you while enjoying a glass of wine...

In 1882, Philibert Ferraud, born in Régnié, where he was stage manager, created his own wine company in Belleville-sur-Saône. Headed today by the 5th generation, Yves-Dominique Ferraud makes a point of respecting tradition and values passed on by his ancestors, while relying on modern techniques.

Search for typicity of each terroir and each domain, customer focus, personalisation, and special cuvées have allowed Maison Ferraud to gain its image of quality and authenticity.

Firmly represented since 1890 on parisian counters, Ferraud's wines are today exported all over the world, on all the more prestigious tables...



## Ex-cellar prices

1-2	3-5	6-9	10+
<input type="radio"/>	<input checked="" type="radio"/>	<input checked="" type="radio"/>	<input type="radio"/>



## P. FERRAUD & FILS

31 Rue Maréchal Foch - BP 60194

69823 BELLEVILLE Cedex

Tel : +33 (0)4 74 06 47 60

[www.ferraud.com](http://www.ferraud.com)

**Mr Yves-Dominique FERRAUD**

[ferraud@ferraud.com](mailto:ferraud@ferraud.com)



## Products



### AOP BEAUJOLAIS

Beaujolais, Beaujolais-Villages  
Brouilly, Côte-de-Brouilly  
Chénas, Chiroubles  
Fleurie, Juliénas  
Morgon, Moulin-à-Vent  
Régnié, Saint-Amour



### AOP MÂCONNAIS

Mâcon rouge, Mâcon-Villages  
Mâcon-Fuissé, Viré-Clessé  
Saint-Véran, Pouilly-Vinzelles  
Pouilly-Fuissé



### BOURGOGNE

Bourgogne Blanc AOP  
Bourgogne Rouge AOP  
Chablis AOP  
Crémant de Bourgogne



### AOP RHÔNE VALLEY

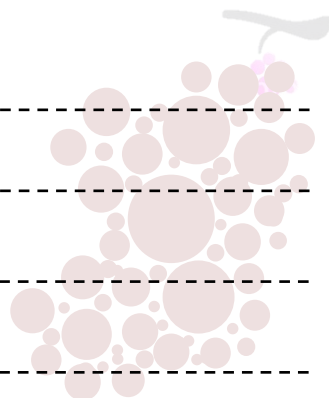
Côteaux du Lyonnais  
Côtes-du-Rhône  
Châteauneuf-du-Pape  
Crozes-Hermitage  
Saint-Joseph



### IGP & VIN DE FRANCE

Sauvignon Blanc, Chardonnay  
Gamay Syrah, Syrah  
Merlot, Cabernet-Sauvignon  
Vin de France red, white & rosé

## Tasting notes



# PRODUCTA VIGNOBLES

Founded in 1949, Producta Vignobles has long since become a leading name in the market for wines from Bordeaux and the south-west of France. A co-operative wine merchant with an impeccable reputation, Producta has become the supplier of choice for countless professionals in retail distribution, restaurants and the wine industry.

With a wide range of châteaux, a choice selection of vintages and a recognised expertise in brand creation and development, Producta brings its high standards to bear on every aspect of the wine trade. These high standards are shared by all of its people — from winemakers and oenologists to commercial teams — who work tirelessly to offer you a product of exceptional quality. "Quality" is a word which is often overused, but at Producta Vignobles, it is more than just a cliché, it is the "guiding principle" which has driven its work for over 60 years.

Since its creation, Producta Vignobles has placed the principles of sustainable development at the heart of its operations:

- Sustainable agriculture to encourage responsible vineyard management;
- Development for all, with a commitment to protecting the interests of small producers;
- A new economic approach to ensure consistent quality of its products.



PRODUCTA VIGNOBLES

L'Expression Bordeaux



**Ex-cellar prices**



**PRODUCTA VIGNOBLES**

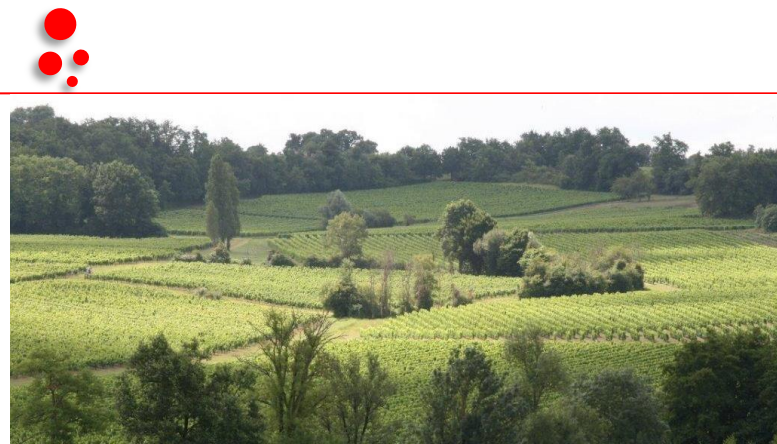
13 Avenue de la Résistance  
33310 LORMONT

Tel: +33 (0)5 57 81 18 18

[www.producta.com](http://www.producta.com)

**Mr Alexis FOURAULT**

[producta@producta.com](mailto:producta@producta.com)







## Products



**ARNOZAN**  
Bordeaux Red 2012



**FONGIRAS**  
Médoc Château 2009



**CHÂTEAU DE BEAULIEU**  
Bordeaux supérieur Red 2012



**CHÂTEAU GRANDCHEMIN MONPLAISIR**  
St Estèphe 2011



**CHÂTEAU HAUT DROUILLARD**  
Lussac St Emilion 2011



**CHÂTEAU MONBAZILLAC**  
Monbazillac 2011



**CHÂTEAU HAUT SURGET**  
Lalande de Pomerol 2011

## Tasting notes

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# VIGNERONS DU BRULHOIS



Brulhois vineyard, well-known for its Black Wines, is located in the heart of the South-west, right between Toulouse and Bordeaux. Traces of Brulhois vineyards can be found as far back as Gallo-Roman times. Under the British occupation of the 14th century, 40.000 hl of Brulhois were exported via the Garonne River: Brulhois wine were called the Black Wines by the British.

The gravelly soil of the banks of the Garonne river gives Brulhois wines their strength and special character. The region's geographical location at the intersection of the Atlantic and Mediterranean, contributes to the uniqueness of the wines. In the land of the Vin Noir, white and rosé, well-rounded and fruity, dry or sweet wines are all ambassadors for Brulhois wines. Just like men and women of Brulhois, its wines are synonymous of character and sharing. In 2011, their commitment was awarded of the AOC label.

Some figures :

- 10 000 hectolitres
- 180 hectares
- Employees : 21
- Export : 40% of turnover
- 45% of rosé
- 40% of red
- 15% of white



**Ex-cellar prices**

1-2	3-5	6-9	10+
<input type="radio"/>	<input checked="" type="radio"/>	<input type="radio"/>	<input type="radio"/>



**VIGNERONS DU BRULHOIS**

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**Ms Fabienne VAL**

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## Products

ABC: entry-level bi-varietal range, easy-drinking and fruity wines:


 ABC sauvignon & gros manseng 2013, white, IGP Côtes de Gascogne


 ABC merlot & malbec 2013 rosé, IGP Comté Tolosan


 ABC merlot & tannat 2013 red, IGP Comté Tolosan


 ABC gros manseng 2013 sweet white, IGP Côtes de Gascogne


DOMAINE BEL CASSE 2013


 AOC Brulhois, Family estate “certified organic”, merlot and fer servadou

 LES ANCIENS PRIEURÉS 2010 AOC Brulhois, merlot & tannat

 CHÂTEAU GRAND CHÊNE AOC Brulhois rosé 2013 AOC Brulhois red 2010 aged in oak

 LE VIN NOIR AOC Brulhois 2010 merlot, tannat and cabernet franc.

 TERRESSENCE 2011 AOC Brulhois, 3 grape varieties, 2 wine growers, yield of 28hl per hectares : the quintessence of our terroir.

 GRAIN D'AMOUR *the Exception rosé*, semi-sweet rosé, totally atypical made of black muscat.

## Tasting notes

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# UBIFRANCE Ireland

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